General Manager (S & M - CM) Sales & Marketing - Consumer Mobility 3rd Floor, New CTS Building 16, Greams Road, Chennai – 600 006 Phone: 044-28297878 Fax: 044-28297979



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2010

भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)

No. GM (S&M-CM) /T-319 / 12-13 /MNP /3 / dt 28.01.13

To All Heads of SSAs, TN Circle.

SUB: Port_in GSM prepaid customers under MNP –regarding Ref:_GM (S&M-CM) / T-319/12-13/ MNP/ 2 / dted 28.01.2013

Kindly refer to the letter cited above where in the Commission payable to Franchisees for Port in MNP cases has been communicated.

In this regard, clarification has been sought from various SSAs for the amount to be remitted to BSNL for the FRCS regarding the new plans introduced. The amounts to be collected from the Franchisees /DSAs for all the plan vouchers activated under MNP are furnished below.

| Amount in Ks. | | | | | | | | | | | |
|---------------|---|-------|----------------|-----------------------|-----------------------|-------------|----------------|--------------|---------------------|----------------|---------------------|
| SI no | | Nesam | Saral Anant | Per minute plan | Per Second Plan | Data FRC | Tablet plan | Anbu Jodi | Students Special | New General | Roam free new |
| Α | FRC | 29.00 | 39 | 37 | 42 | 51 | 74 | 81 | 97 | 183 | 199 |
| В | MRP(INR) | 29.00 | 39 | 37 | 42 | 51 | 74 | 81 | 97 | 183 | 199 |
| С | Service Tax | 3.19 | 4.29 | 4.07 | 4.62 | 5.61 | 8.14 | 8.91 | 10.67 | 20.13 | 21.89 |
| D | Cost (B-C) | 25.81 | 34.71 | 32.93 | 37.38 | 45.39 | 65.86 | 72.09 | 86.33 | 162.87 | 177.11 |
| 1 | PVactivation by Franchisee | | | | | | | | | | |
| 1.1 | 90% discount/Commission Of D | 23.23 | 31.24 | 29.64 | 33.64 | 40.85 | 59.27 | 36.04 | 77.70 | 100.00 | 100.00 |
| | 10 % TDS on commission (1.1) | 2.32 | 3.12 | 2.96 | 3.36 | 4.09 | 5.93 | 3.60 | 7.77 | 10.00 | 10.00 |
| | Net commission /Discount to be passed on to Franchisee upon PV activation | 20.91 | 28.11 | 26.67 | 30.28 | 36.77 | 53.35 | 32.44 | 69.93 | 90.00 | 90.00 |
| | Amount to be returned by the Franchisee to BSNL | 8.09 | 10.89 | 10.33 | 11.72 | 14.23 | 20.65 | 48.56 | 27.07 | 93.00 | 109.00 |

Amount in Rs.

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ नई दिल्ली- 110 001 Regd. & Corporate Office : Bharat Sanchar Bhawan, H.C. Mathur Lane, Janpath, New Delhi - 110 001 Website : www.bsnl.in General Manager (S & M - CM) Sales & Marketing - Consumer Mobility 3rd Floor, New CTS Building 16, Greams Road, Chennai – 600 006 Phone: 044-28297878 Fax: 044-28297979



भारत संचार निगम लिमिटेड (भारत सरकार का उद्यम) BHARAT SANCHAR NIGAM LIMITED (A Government of India Enterprise)

| | | | | | | | | Ester than your thoughts)))) BSNL Live | | | |
|-----|--|-------|-------|-------|-------|-------|-------|---|-------|--------|------------|
| | | | | | | | | | | | |
| 3 | PV activation by DSA/OSS* | | | | | | | | | | |
| 3.1 | 90% Commn. Of D | 23.23 | 31.24 | 29.64 | 33.64 | 40.85 | 59.27 | 36.04 | 77.70 | 100.00 | 100.00 |
| 3.2 | DSA / STDPCO commn. @70% of S.No 3.1 | 16.26 | 21.87 | 20.75 | 23.55 | 28.60 | 41.49 | 25.23 | 54.39 | 70.00 | 70.00 |
| | 10 % TDS on commission | 1.63 | 2.19 | 2.07 | 2.35 | 2.86 | 4.15 | 2.52 | 5.44 | 7.00 | 7.00 |
| | Net commission to be passed on to DSA/STDPCO upon PV activation | 14.63 | 19.68 | 18.67 | 21.19 | 25.74 | 37.34 | 22.71 | 48.95 | 63.00 | 63.00 |
| | Amount to be returned by the DSA to BSNL | 14.37 | 19.32 | 18.33 | 20.81 | 25.26 | 36.66 | 58.29 | 48.05 | 120.00 | 136.00 |
| | | 14.57 | 13.32 | 10.33 | 20.01 | 25.20 | 30.00 | 30.23 | 40. | .05 | .05 120.00 |

All AGM (sales) are requested to ensure the collection of the above amount before paying CAF commission to the Franchisees/DSAs for MNP.

Deputy General Manager (Sales-CM) Tamil Nadu Circle, Chennai.

Copy to: 1.Sr.GM (TR), Chennai,

- 2. All AO/AGM (sales)/AGM(CSC) ,TN circle
- 3. All Franchisees, TN circle